



## Jarrold R. Sohosky, CIMA

*Partner, Head of U.S. Retail*



Jarrold Sohosky is responsible for leading our overall distribution efforts in the large and varied private wealth markets in the U.S., including broker dealers, private banks, and RIAs.

Mr. Sohosky joined Lord Abbett in 1997 and was named Partner in 2005. Prior to his current role, he served in various roles within U.S. Retail including National Sales Manager; Western Sales Division Leader; Southern Division Director; Regional Manager; and Internal Sales and Marketing desk associate. He has worked in the financial services industry since 1997.

Mr. Sohosky is an active member of the Investment Management Consultants Association (IMCA), an industry group that educates and lobbies for standardization of reporting, analysis, and ethics in investment management. He also is a member of the Investment Company Institute (ICI) and Money Management Institute (MMI) which are committed to the highest standards of fiduciary responsibility and ethical conduct to create the most successful outcomes for investors.

He earned a BS in marketing from the David Glass School of Business at Missouri State University. He also is a holder of the Certified Investment Management Analyst (CIMA) designation from the Wharton School of the University of Pennsylvania.