



LORD ABBETT®

## Frank V. Paone

*Partner, Head of Global Investor Services (non-US)*



Frank Paone is responsible for the strategic direction of Lord Abbett's international business, which includes sales and client service efforts. In this role, he manages Lord Abbett's dedicated International Investor Services team, which serves the distinct needs of the firm's international clients. He is based in our London office.

Mr. Paone joined Lord Abbett in 1998 and was named Partner in 2013. Prior to his current role, he managed Lord Abbett's national retail sales team in the Eastern Region of the United States. In this role, he oversaw regional managers in the field, supported by the senior regional managers. In addition, he led the Advisor Consultant team. His previous responsibilities include serving as Director of Institutional Investor Services; Regional Manager; Divisional Sales Leader for the Northeast, while also covering Connecticut and Rhode Island, and Advisor Consultant. He has worked in the financial services industry since 1998.

He earned a BS in economics and marketing from Boston College.