



## Andrew D. D'Souza

*Partner, Chief Marketing Officer*



Andrew D'Souza leads Lord Abbett's integrated Marketing efforts, which encompass Investment Strategy, Digital Marketing, Market Strategy, and Product Marketing. In this role, he oversees the strategic direction of the Marketing organization, as well as the teams responsible for our clients, products, content creation, and digital engagement. Mr. D'Souza also serves on the firm's Operating Committee.

Mr. D'Souza joined Lord Abbett in 2004 and was named Partner in 2015. Prior to his current role, he co-managed Lord Abbett's dedicated International Investor Services team, which serves the distinct needs of the firm's international clients. Previously, he served as Co-Head of the Institutional Consultant Relations team and Regional Manager division leader on the West Coast, managing a team of Regional Managers, while working directly with the firm's clients. Earlier in his career, he served as Regional Vice President at Evergreen Investments. He has worked in the financial services industry since 1998.

Mr. D'Souza earned a BA in biology from Boston College. He lives in New York City with his wife and three sons. In addition, he serves as a director of Lord Abbett's Irish UCITS funds, Luxembourg alternative investment fund, and Cayman Islands private fund, and of Lord Abbett's Irish, UK, Swiss, and Dubai affiliates.