



LORD ABBETT®

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Samantha Scher is Head of U.S. Institutional Sales. In addition to her own coverage, she leads a team of Institutional Directors responsible for working with institutional investors across a range of segments, including corporate, public, insurance, health care, endowments and foundations. In this role, she provides the professional investor with market perspectives, new investment ideas, in-depth portfolio reviews, and access to the full breadth of Lord Abbett's resources.

Ms. Scher joined Lord Abbett in 2013. Prior to her current role, she served as Institutional Sales Director. Her previous experience includes serving as Director in the Global Client Group at BlackRock, where she worked with U.S. tax-exempt institutional investors across asset classes and investment approaches. She has been in the financial services industry since 2002.

Ms. Scher earned a BA in economics and biological basis of behavior from the University of Pennsylvania.