



LORD ABBETT®

Mike Gratale

Senior Managing Director, Strategic RIA Group



Mike Gratale is focused on building and deepening Lord Abbett's relationships with large financial institutions and registered investment advisors (RIAs).

Mr. Gratale joined Lord Abbett in 2003. Prior to his current role, he was responsible for leading the Advisor Consultant and Managed Account teams. Prior to that, he served as Senior Regional Manager focused on serving the bank and independent channels, and played an active role in training and mentoring new regional managers in the field. Prior to that, he served as Advisor Consultant. He has worked in the financial services industry since 2000.

Mr. Gratale earned a BS in finance from Seton Hall University.