



LORD ABBETT®

## Kristen Doyle, CFA

*Head of Institutional Relationship Management*



Kristen Doyle is Head of Institutional Relationship Management responsible for expanding and elevating relationships with existing institutional clients. She partners closely with allocators to understand their investment pools, objectives, constraints, and decision-making processes. With this insight, she ensures clients can access the full breadth of Lord Abbett's resources, tailored to their specific needs. She also collaborates with internal teams to deliver market updates, portfolio reviews, and guidance aligned with each client's unique goals.

Ms. Doyle joined Lord Abbett in 2022. Prior to her current role, she served as Head of U.S. Institutional Market Strategy responsible for developing and adapting the go-to-market strategy for investment products in different client, channel, and market segments. Her previous experience includes serving in various roles at Aon Investments (global investment consulting firm) including Partner & Global COO, Public Sector Solutions Leader, Lead Investment Consultant on some of the largest and most sophisticated institutional investment programs, and Lead of Trust Services Research Team. She has worked in the financial services industry since 2001.

She earned a BA in economics from Denison University and is a holder of the Chartered Financial Analyst® (CFA) designation.