



LORD ABBETT®

Frank V. Paone

Partner, Head of Eastern Region, U.S. Wealth Management



Frank Paone is responsible for leading the U.S. Wealth Management distribution effort for the eastern states. In this role, he is responsible for leading a team of external wholesalers focused on sales leadership.

Mr. Paone joined Lord Abbett in 1998 and was named Partner in 2013. Prior to his current role, he was responsible for the strategic direction of the firm's international business, including sales and client service, and was based in London. Prior to that, he managed Lord Abbett's national retail sales team in the Eastern Region of the United States and led the Advisor Consultant team. His previous responsibilities include serving as Director of Institutional Investor Services; Regional Manager; Divisional Sales Leader for the Northeast, while also covering Connecticut and Rhode Island, and Advisor Consultant. He has worked in the financial services industry since 1998.

He earned a BS in economics and marketing from Boston College.