



LORD ABBETT®

Frank V. Paone

Partner, Co-Head of National Sales



Frank Paone is the Co-Head of National Sales responsible for leading the U.S. Retail distribution effort for the eastern states. In this role, he is responsible for leading a team of external wholesalers focused on sales leadership.

Mr. Paone joined Lord Abbett in 1998 and was named Partner in 2013. Prior to his current role, he served as Head of International Investor Services responsible for the strategic direction of Lord Abbett's international business, including sales and client service efforts, and was based in the firm's London office. His previous responsibilities include serving as Director of Institutional Investor Services; Regional Manager; Divisional Sales Leader for the Northeast, while also covering Connecticut and Rhode Island, and Advisor Consultant. He has worked in the financial services industry since 1998.

He earned a BS in economics and marketing from Boston College.