



LORD ABBETT®

Andrew D. D'Souza

Partner, Chief Marketing Officer



Andrew D'Souza leads Lord Abbett's integrated Marketing and non-US sales efforts where he oversees the strategic direction of both organizations, including Asia, the Middle East, and Latin America sales. Additionally, he leads the teams responsible for corporate communications, client services technology and operations. Mr. D'Souza also serves on the firm's Operating and Management Committees.

Mr. D'Souza joined Lord Abbett in 2004 and was named Partner in 2015. Prior to his current role, he co-managed Lord Abbett's dedicated International Investor Services team. Previously, he served as Co-Head of the Institutional Consultant Relations team and Regional Manager division leader on the West Coast, managing a team of Regional Managers, while working directly with the firm's clients. Earlier in his career, he held various roles at Evergreen Investments. He has worked in the financial services industry since 1998.

He earned a BA in biology from Boston College. He lives in New York City with his wife and four children. In addition, he serves as a director of Lord Abbett's Irish UCITS funds, Luxembourg alternative investment fund, and Cayman Islands private fund, and of Lord Abbett's Irish, UK, Swiss, and Dubai affiliates.