A Savings Incentive Match Plan for Employees (SIMPLE) plan is a low-cost retirement plan designed for small-business owners with 100 or fewer employees. Under a SIMPLE IRA plan, employees may choose to make pretax salary-reduction contributions, and the employer makes annual matching or nonelective contributions.*

**ADVANTAGES OF A LORD ABBETT SIMPLE IRA:**

- **Tax deduction:** Employer contributions are federally tax deductible.
- **Tax-advantaged contributions:** Owners and employees may contribute up to $13,500 in 2021 through pretax contributions, plus an additional catch-up contribution of $3,000 for individuals age 50 or older.
- **No government testing or filings:** A SIMPLE IRA plan is not subject to nondiscrimination or top-heavy testing that applies to 401(k) plans, nor is the plan required to file Form 5500.

**HOW DO YOU ESTABLISH A LORD ABBETT SIMPLE-IRA?**

Establishing a Lord Abbett SIMPLE IRA is easy: simply follow the steps in our SIMPLE IRA Plan Sponsor Guide available at lordabbett.com or call our IRA specialists at 888-522-2388.

**WHAT TYPE OF BUSINESS WOULD BENEFIT?**

- Has 100 or fewer employees
- Does not sponsor a retirement plan
- Looking to attract and retain employees by offering a substantial retirement benefit
- Wants a low-cost plan with minimal administrative requirements
- Has a 40(k), but is not passing nondiscrimination testing

**WHY A LORD ABBETT SIMPLE IRA?**

**EASY ON YOUR WALLET**

- No annual custodial fees†
- No account setup charges
- No charges for paper statements
- Free overnight shipping

**FAST ACCOUNT SETUP**

- User-friendly electronic applications
- Online enrollment

**SIMPLE INVESTMENT SELECTION**

- 30+ equity, fixed-income, and multi-asset capabilities
- Single-fund allocation strategies
- Plan-level breakpoints

**OUTSTANDING CLIENT SERVICE**

- Our IRA specialists guide plan sponsors through the setup process
- Award-winning service team‡

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* A SIMPLE IRA nonelective contribution is an employer contribution to all eligible employees equal to 2% of pay upon the first $285,000 of earnings whether or not the employee makes any payroll investments.
† Lord Abbett will waive (or otherwise pay) the yearly $10.00 custodial fee that would be charged each year on an ongoing basis to every new IRA account and therefore will not assess a custodial account fee in 2021 or any year afterward. Additionally, the Federal Express (FedEx) charges are currently absorbed by the broker/dealer to submit paperwork to DST to open a Lord Abbett IRA account. Fund-level fees and expenses are still applicable. Please see a fund’s current prospectus.
‡ In 2014, Lord Abbett was recognized as a leader in customer service by Dalbar.
# SIMPLE IRA PLAN

## HOW MUCH CAN YOU CONTRIBUTE?

### SIMPLE IRA PLAN: HYPOTHETICAL EXAMPLE

<table>
<thead>
<tr>
<th></th>
<th>ANNUAL WAGE</th>
<th>CONTRIBUTION TO SIMPLE IRA¹</th>
<th>FULLY VESTED 3% MATCH</th>
</tr>
</thead>
<tbody>
<tr>
<td>Owner</td>
<td>$60,000</td>
<td>$13,500</td>
<td>$1,800</td>
</tr>
<tr>
<td>Owner’s Spouse</td>
<td>$15,000</td>
<td>$13,500</td>
<td>$450</td>
</tr>
<tr>
<td>Employee 1</td>
<td>$25,000</td>
<td>$750</td>
<td>$750²</td>
</tr>
<tr>
<td>Employee 2</td>
<td>$25,000</td>
<td>$750</td>
<td>$750²</td>
</tr>
<tr>
<td>Employee 3</td>
<td>$25,000</td>
<td>$750</td>
<td>$750²</td>
</tr>
<tr>
<td>Total Eligible Payroll</td>
<td>$150,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Contribution by Owner</td>
<td></td>
<td>$31,500³</td>
<td></td>
</tr>
<tr>
<td>Total Dollars to Owners</td>
<td></td>
<td>$29,250</td>
<td></td>
</tr>
<tr>
<td>Total Dollars to Employees</td>
<td></td>
<td>$2,250</td>
<td></td>
</tr>
<tr>
<td>Total Percentage to Owners⁴</td>
<td></td>
<td>93%</td>
<td></td>
</tr>
</tbody>
</table>

¹ Both owner and spouse are able to defer $13,500 (in 2021) into a SIMPLE IRA. The owner and spouse will receive an additional match of 3% of compensation if they each defer at least 3% of their wages into the SIMPLE IRA. The match and deferral bring their contributions to $29,250. If any participant is age 50 or older, an additional $3,000 may be contributed through a catch-up contribution. This illustration does not include any catch-up contributions.

² Employees will receive a 3% matching contribution from the owner if they each defer at least 3% of their wages into the SIMPLE IRA. In this illustration, the matching contribution totals $2,250.

³ Total employer allocation includes owner’s deferral but excludes employees’ deferrals.

⁴ If everyone participated, the owner would receive approximately 93% of the owner’s contribution deposited into the plan.

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**FOR MORE INFORMATION:**

Lord Abbett Client Service: 888-522-2388 | Visit us at: lordabbett.com

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LA-SIMPLEFLY (07/21)