Lord Abbett Municipal SMA Capabilities



Distinguishing Characteristics

Three Key Differentiators

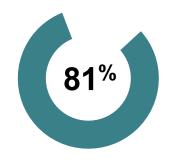


We are **more active**, which has historically led to **attractive returns**.

HQ Intermediate Muni SMA Has Ranked in the Top Third of Its Category in 81% of Rolling 5-Year periods.¹



HQ Barbell Muni SMA Has Ranked in the Top Third of Its Category in 81% of Rolling 5-Year periods.¹



2 More Customizable

We believe we are **more customizable**, which makes us a **better fit** for clients.

- State, sector, coupon, credit and maturity
- 2. Optimized maturity ladders
- 3. Values-based customization
- **4.** Expanded universe

3 More Attentive

We strive to be **more attentive**, in order to deliver an industry-leading **client experience**.

- 1. Direct Access to Lead Portfolio Managers
- 2. Dedicated Personal Account Management
- **3.** Rapid Account Funding
- **4.** Tax-aware consultations for in-kind transitions and proactive tax opportunities